



Solution Brief

## Insight SMB Networking Jumpstart Service

### Accelerating adoption of networking solutions for the Small to Medium-sized Business

Networking technology tends to have a long lifecycle when installed. Reliability and increasing speed mean that systems remain in service for longer and longer periods. Innovation and new features continue to be developed in the background. Only until an existing system is replaced will these new features become relevant to a company or organisation.

### Business Challenge

When the time to upgrade and replace systems comes the challenge of adopting that new technology becomes paramount as skills and experience may be focussed on the existing environments and the time to train staff and develop new skills is at a premium.

### Why Insight

- Decades of experience. We have helped organisations transform IT service delivery, operations, and resources to meet business challenges for more than 30 years.
- Deep expertise. Our 1,500+ services professionals carry more than 3,000 technical certifications, including all major cloud, storage, data protection, networking, and security technologies.
- Strategic partnerships with leading technology manufacturers with whom we work closely.

## Our Solution

The SMB Jumpstart is intended to help organisations step past that constraint by offering experienced consultants, engineers and project management to assist in the planning and designing the new solution and providing all the information around design, configuration choices, and templates and implementation details such as cabling and physical installation. In short, it gives the client a temporary project team to work independently or directly with their staff to arrive at a position where they can deploy new technology as smoothly as possible.

All Jumpstart engagements are structured to achieve success, and during the delivery of the package the customer can expect:

- Discovery workshop with Insight consultants designed to capture detailed requirements from all stakeholders
- High-Level Design documents showing the proposed design and mapping it to requirements
- Design workshop to explore detailed design decisions and gather the required information to ensure the solution is functional and effective
- Low-Level Design Document showing the details required to successfully configure and deploy the solution, including configuration templates and implementation details

## Business outcomes

Access to advanced skills and experience clients may not have within their organisation or may not have time to develop

Accelerated adoption of new technology

Knowledge that the planning and design of a new solution is in a safe pair of hands

Access to Insight deployment services to subsequently physically deploy the designed solution if desired

Vendor agnostic services across multiple leading networking solutions

## About Insight

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions that help your organisation run smarter. We will work with you to maximise your technology investments, empower your workforce to work smarter, optimise your business and create meaningful experiences.

 Global scale & coverage	 Operational excellence & systems	 Software DNA	 Services Solutions	 Data centre transformation	 Next-generation tech skills	 App dev & IoT expertise	 Insight Digital Workspace™	 Partner alignment
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