



EMPOWERING YOUR MISSION THROUGH TECHNOLOGY

Official Contract

U.S. Communities Technology Products/Equipment and Technology Services/Solutions

Contract Number

4400001195 (RQ09-997736-42B)

Start Date

May 1, 2009

Current End Date

April 30, 2016

Competitively solicited through Fairfax County, VA (Lead Agency)

You face stiff challenges in delivering on your mission to the public. Budget pressures heighten the importance of cutting costs and finding the right price; staff limitations hinder your ability to maintain service levels and properly research purchases.

Insight Public Sector – in partnership with U.S. Communities – simplifies the procurement, implementation and management of the technologies your organization needs. By taking advantage of Insight's competitively-solicited U.S. Communities Contract for Technology Products/Equipment and Services/Solutions, you're assured of Insight's best available price on our full portfolio of products and solutions.

As a contract holder with the ability to sell both technology products and IT services and solutions, Insight is uniquely positioned to help you realize efficiencies and streamline costs while delivering IT solutions to end users and constituents. Here's how:

- **Mobility Solution:** Put your Organization on the Right Path. Insight brings a holistic and best practices approach to help you take control of the dynamic mobile world.
- **Office Productivity Solutions:** Advance your Organization, Improve your Processes. Insight can help you from Identifying areas of improvement to seamlessly getting you up and running.
- **Unified Communications and Collaboration Solutions:** Work Better, Faster and More Efficiently. Insight can help provide a seamless, intuitive flow between your work and the people you need to connect with to get the work done.
- **Network Solutions:** Ensure Your Network Meets Today's Challenges. Insight can design and deploy secure real-time network infrastructures built with long-term goals in mind.
- **Data Center Solutions:** Planning, Process and Vision. Insights combination of technology partners and industry expertise allows us to listen to your needs and create scalable solutions.
- **Virtualization Solutions:** Business Beyond the Hardware. Insight's wide network of technology partners and in-house expertise gives us the tools to move you into the virtual world, with tangible results.
- **Data Protection Solutions:** Making Security Efficient, and Efficiency Secure. Insight's broad range of technology partners and depth of networking expertise can offer you solutions that enhance security, without compromising efficiency. You can move forward with peace of mind.

To learn more ways Insight can help you deliver on your mission to the public, contact us at **1.800.546.0578** or at **USCommunities@insight.com**. Or visit us online at **www.ips.insight.com/uscommunities**.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



Insight
PUBLIC SECTOR

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U.S. COMMUNITIES AND YOU

Public sector agencies like yours save on technology by leveraging the aggregated purchasing power of Insight's competitively-solicited U.S. Communities contract. But there's more to U.S. Communities than savings. Here are some key advantages of participating in U.S. Communities:

- **Time and Cost Savings:** With U.S. Communities, there are no user fees. Plus you gain access to the lowest available government pricing without shopping around, so you can focus resources on other priorities, programs and services.
- **Competitive Solicitation:** U.S. Communities contracts meet most government agency "piggybacking" requirements, while eliminating duplication of efforts by countless agencies buying the same products.
- **Aggregated Purchasing Power:** By combining the purchasing power, U.S. Communities enables you to leverage economies of scale with no minimum purchase requirements – regardless of the size of your agency.

OVERCOME BUDGET LIMITATIONS WITH LEASING

Insight provides flexible and convenient ways to manage your technology and keep pace with innovation through leasing. We have a dedicated finance team that can help to ensure a seamless ordering process. With one-stop convenience to help you:

- Stretch Your Budget
- Avoid Technological Obsolescence
- Conserve Capital
- Upgrade on Demand
- Finance Hardware, Software & Services
- Gain Tax Advantages
- Reduce Up-Front Costs

INSIGHT PUBLIC SECTOR IN ACTION

Recently, IPS was called in to assist the City of Avondale (AZ) with their aging data storage system and power consumption issues. The city's IT environment was running out of storage space and drawing power at 96-98% of capacity. Insight proposed and supervised the deployment of a FlexPod Data Center solution that could work with their core IT systems while streamlining their computer, storage and network environments. Insight used the special pricing, available under the U.S. Communities contract, to help Avondale acquire the components necessary for the FlexPod solution. Deploying the FlexPod eliminated the need for certain SAN solutions, saving the city \$30,000 a year in maintenance fees, while decreasing their used storage space by 40% and reducing their overall power draw by more than 50%.



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ABOUT INSIGHT PUBLIC SECTOR

Insight Public Sector is proud to have served as a trusted technology advisor to public entities for more than 20 years. Insight offers hardware and software from the world's leading manufacturers and publishers, in addition to advanced IT services and solutions. Our mission is simple: to assist state, local and federal government agencies, educational institutions, public safety entities and nonprofit organizations in leveraging technology to cost-effectively deliver on their mission to the public.

ABOUT U.S. COMMUNITIES

The U.S. Communities Government Purchasing Alliance (U.S. Communities) partners with public agencies to find solutions that benefit procurement professionals. Simply put, U.S. Communities was founded by public agencies for public agencies. U.S. Communities goes beyond providing outstanding contracts. Together with their supplier partners, they are committed to offering comprehensive business solutions that help agencies maximize cost-control while also improving operational efficiencies and performance. U.S. Communities takes great pride in not only providing resources, but also in serving as a resource, with innovative offerings including an online shopping portal, educational webinars and trainings, and a green purchasing program. U.S. Communities is the gold standard when it comes to honest and effective public procurement, as well as partnerships dedicated to providing best-in-class procurement solutions.

To learn more about U.S. Communities visit www.uscommunities.org.

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